



sealmatic®

10th Sealmatic Annual Congress. July 16th 2022

It gives me great pleasure to present Sealmatic's results and accomplishments for the period March 31st 2022, in what has been a remarkable year on many fronts. Notwithstanding the COVID-19 global pandemic we took actions in every aspect of our business, to ensure we could deliver on our commitments to our customers in a safe and productive manner. Together with our focus on flawless execution, our business is healthier than ever and ready to play a much larger role in the sealing industry.

Performance for period March 31st 2022: Amid strong market headwinds and a global recession, Sealmatic once again proved to be resilient: Compared with the previous year, order intake was higher by 21% and sales grew by 16%, thus delivering on our projected goals. Our diversified portfolio well supported by our targeted regional presence and solid operational execution were key drivers for this performance.

Revenues grew year on year and we delivered EBITDA of 25% in earnings for the period March 31st 2022.

Business at Sealmatic: We have a clear purpose as a company and a team – to partner with our customers in key global OEM & End User markets, to solve their most critical problems. That vision is core to who we are, and over the past few years it has driven our focus on continually building our foundation, capabilities and track record as a growth-oriented, manufacturing and technologically advanced sealing company.

We are challenging today for a better tomorrow by providing the core process industry critical products, operational reliability, cutting-edge application know how, solving challenging applications that transform the sealing technology for the better.

Leveraging a talent force of more than 200, Sealmatic provides a full spectrum of services including application know how, failure analysis and consulting with on time project delivery for the OEMs and the End Users.

Our deep sealing knowledge - applied together with the latest advances in technology - are why OEMs large and small choose to partner with Sealmatic.

We mainly operate in two areas of business - OEMs & End Users: After devoting three years transforming our portfolio and setting the foundation to get us where we are today, we launched a concerted campaign in 2019, focused on innovation to build upon our position as the leading sealing solutions provider for our OEMs and End Users.

We have chartered a new course for Sealmatic's future and are now focused on broadening our offerings in sustainable, high growth sectors, such as Oil & Gas, Refinery, Petrochemical and Power as an integral part of our strategy.

Our refreshed image was created successfully on the digital media platforms from an understanding of the body of work that we accomplished in the last decade. We have articulated a bold message to the market place which represents a commitment of our brand promise -

Inspiring Innovation:

Our values continue to guide and thus allowing us to act as a unified force when interacting with our customers, employees, communities and shareholders.

Integrity at the core: We always act with integrity - taking responsibility for our work and staying focused on safety and sustainability. We make investments in our customers, people and communities, so we can grow together.

Curiosity: We know that to create a better future, we must ask the difficult questions. We always stay curious and are not afraid to try new things. In addition, we work closely with our customers to address their needs by engineering a solution to fit their particular application and enable our customers to achieve their results.

We aim higher: We do not settle - always looking beyond to raise the bar and deliver with excellence. We are committed to our customers by bringing innovative solutions that lead to profitable growth and shared success.

Transparent Actions: We put people at the heart of our business. We embrace all perspectives and thus collaborating to make a positive impact.

Research and Development: (R&D) is key to our strategy and is extensively focused on the design of highly engineered solutions. We are focused on developing solutions that bring a competitive offering that address clear needs in the market segments we serve. We believe R&D is a source of competitive advantage and in the past year, we have invested in a new facility which is approved by DSIR, falling under the Ministry Of Science & Technology and plan to continue this effort in the future.

WE ARE CREATING THE FUTURE

As we embark on 2022 - 2023, I want to assure our stakeholders that we will continue to be good stewards of Sealmatic -- driving performance for our customers whilst executing on opportunities to deploy capital and grow our business, profitably. Our financial health is strong entering 2022 – 2023 with ample capacity to deploy capital

Despite near-term headwinds, we are excited about what the next year will bring for Sealmatic. We thank our customers for their business and trust, our employees for their hard work and dedication, and our shareholders for their support. We are grateful to have all of you with us as we start the next decade for Sealmatic.

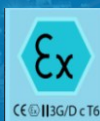
On behalf of everyone at Sealmatic, I would like to thank you for your support and commitment. Have a great day and wish you all the best in your endeavours for the year 2022 – 2023.

Thank you for your attention!
Regards,
Umar Balwa

July 16th 2022

API SPEC Q1 . API . ISO 9001:2015 . EU 1935:2004 . ATEX - 2014/34/EU . ISO 9001:2015 . ISO 14001:2015 . BS-OHSAS 18001:2007 . PED-CE

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